



**NEW LONDON FOREIGN TRADE ZONE
COMMISSION
FTZ #208**

181 State Street
New London CT 06320
(860) 437-6346

The New London Foreign Trade Zone Commission, Grantee of Foreign Trade Zone Number 208, is pleased to announce its approval to reorganize its general-purpose zone to establish an Alternative Site Framework Zone. Our existing zone established in 1981 had been comprised of approximately 138 acres of mostly commercial properties surrounding the State Pier area. The authority granted from the U.S. Department of Commerce's Foreign Trade Zone Board will enable us to quickly bring FTZ designation to any company within the new "service area." which is now all 21 cities, towns, and federally recognized tribal land within New London County. U.S. Customs and Border Protection oversees day-to-day operations.

Foreign Trade Zones can stimulate economic growth and development by encouraging companies to expand their operations within the United States. Since these designated areas are considered outside of U.S. Customs territory, companies that operate in FTZ designated areas can defer, reduce, or eliminate customs duties on foreign products that are brought into the zones for storage, exhibition, assembly, manufacture, and processing. Customs duties are not paid on products and materials exported from foreign-trade zones; they are paid only on products entered into U.S. Customs territory. Zone users may elect to pay the duty rate applicable to either the original foreign material or the finished product manufactured from the foreign material, whichever is lower. No duties are owed on scrap/waste. Zones provide the opportunity to reduce cycle time by expediting the receipt of foreign sourced material and filing summary entries only once per week. This makes many U.S. operations more cost-competitive with overseas operations.

Currently there are many businesses in New London County that import products from all over the world into ports across the US utilizing trucking and freight rail for delivery to this region. Reorganizing FTZ #208 will now allow these companies to become foreign trade zone operators in order to provide custom duty savings and logistical benefits that can help them establish, maintain, and expand operations.

Expanding FTZ #208 to provide FTZ status to any business in New London County is consistent with the goals of statewide, regional, and city endorsed strategic planning efforts. The need to diversify and expand local economies has been the primary focus of regional partners such as Southeastern Connecticut Enterprise Region (SeCTer) and the Southeastern Connecticut Council of Governments (SCCOG), and others. New London FTZ #208 plans to collaborate with these regional partners to jointly deliver a host of important services that will help create new and emerging opportunities for international trade and foreign direct investment.

For more information on the New London Foreign Trade Zone, please contact Tom Bombria at the City of New London Office of Development and Planning, at (860) 437-6346 or tbombria@newlondonct.org

ABOUT THE FOREIGN-TRADE ZONES BOARD

Established by Congress in 1934,
the Foreign-Trade Zones Board
currently consists of the Departments
of Commerce and Treasury, with
U.S. Customs and Border Protection
serving as an advisor.



Since 1934,
over 250 Foreign-Trade Zones
have been approved in all 50 states
and Puerto Rico.



Hundreds of thousands
of U.S. workers are employed in
Foreign-Trade Zones.



Billions of dollars of
merchandise moves through FTZs
annually and helps contribute
to U.S.-exports.



Thousands of companies use
the FTZ program in industries such as
automotive, electronics, chemicals,
pharmaceuticals, machinery,
petroleum refining, cosmetics,
and shipbuilding.



FOREIGN-TRADE ZONES BOARD

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Washington, DC 20230
Tel: (202) 482-2862
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www.trade.gov/ftz

THE UNITED STATES FOREIGN- TRADE ZONES PROGRAM

*Strengthening
American
Workers and
Communities by
Helping U.S.
Employers to
Compete Globally*



HOW DOES THE FOREIGN-TRADE ZONES PROGRAM WORK?

The foreign-trade zones (FTZ) program helps encourage activity and value-added at U.S. facilities in competition with foreign alternatives by allowing delayed or reduced duty payments on foreign merchandise, as well as other savings.

THE BOTTOM LINE

Enhancing competitiveness. By reducing costs, FTZs level the playing field and improve U.S. competitiveness. FTZs can help businesses reduce production, transaction, and logistics-related costs. FTZ use can lead to more competitive U.S. operations and help to maintain activity in the United States by lowering effective duty rates, allowing special entry procedures, and encouraging production closer to market.

Creating/retaining jobs and encouraging investment. By helping U.S. employers remain competitive, zones can contribute to maintaining or boosting employment opportunities. And lower FTZ-based production costs encourage increased investment in U.S. facilities instead of in offshore alternatives.

WHAT ARE THE BENEFITS OF A FOREIGN-TRADE ZONE?

In the global marketplace, many companies consider moving to foreign facilities to reduce costs. The benefits of the Foreign-Trade Zones program may be the competitive advantage that companies need to keep their manufacturing or distribution operations in the United States. These include:

- No duties on imported goods that are later re-exported
- Delayed payment of duties on goods that enter the U.S. market
- Manufacturing-specific benefits—with case-by-case approval by the FTZ Board—that can include reduction of duties, if a lower tariff rate applies to the finished product leaving the zone than the tariff rates that would have been applied on foreign components (“inverted tariff”)
- Elimination of duties on waste, scrap and rejected or defective parts
- Ability to file single customs “entry” to reduce merchandise processing fees
- Potential streamlined delivery of incoming merchandise

USING A FOREIGN-TRADE ZONE

For more information on the U.S. Foreign-Trade Zones program, and for a list of existing zones in your area, visit the program’s Web site at www.trade.gov/ftz.

Once a zone location has been established by the FTZ Board, companies are required to “activate” the zone with U.S. Customs and Border Protection (CBP) prior to beginning FTZ operations. For more information on this process, and other CBP requirements, visit www.cbp.gov.

MERCHANDISE CAN BE BROUGHT INTO FOREIGN-TRADE ZONES FOR...

STORAGE
INSPECTION
TESTING
REPAIR
DISTRIBUTION
RELABELING
REPACKAGING
DISPLAY
MANUFACTURING*
ASSEMBLY*
PROCESSING*
DESTRUCTION



* May require specific FTZ Board approval

**FOREIGN-TRADE ZONE #208
NEW LONDON, CONNECTICUT**

And New London County

ZONE SCHEDULE FOR FTZ #208

**GRANTEE
NEW LONDON FOREIGN-TRADE ZONE COMMISSION**

ISSUED: December 1, 2001
UPDATED: February 1, 2021

New London Foreign Trade Zone Commission
City of New London
Office of Development and Planning
181 State Street
New London, CT 06320

Foreign-Trade Zone #208 Site Description

New London's Foreign Trade Zone #208 (FTZ 208) had been comprised of approximately 138 acres in the area of the Admiral Harold E. Shear State Pier until the recent reorganization to the Alternative Site Framework (ASF) to include all of New London County. The expanded "service area" for the FTZ 208 includes all the cities, towns, and tribal land in New London County all of which are within 60 miles and 60 minutes from the New London, Connecticut Customs and Boarder Protection Port of Entry. The existing site around State Pier has now become a "magnet site."

Situated at the mouth of the Thames River, New London's port location on the north shore of Long Island Sound provides convenient access to the major trans-Atlantic and coastal sea-lanes. The harbor's entrance is perfectly straight, unusually short and has a 40-foot channel depth. The original footprint for FTZ 208 is now a magnet site which includes two piers; the principal terminal is 1000 feet long and 200 feet wide with a berthing depth of 34 feet.

Adjacent and parallel to the State Pier is another State-owned pier, the Long Wharf Pier. This pier is 970 feet long and 150-200 feet wide. The State Pier has approximately 100,000 square feet of available warehouse space. Additional warehouse locations within the Magnet site supports another 125,000 square feet of warehouse space. Commodities shipped to the port in the past have included lumber, salt, steel, and copper cathode. The Connecticut Port Authority has been named owner/ manager of the state pier and Gateway Terminals has been designated state pier operator with the goal of expanding the use of State Pier. The port is slated for significant upgrades and expected to be used in support of offshore wind power development. The approval for the Alternative Site Framework is intended to support the diversification of local economies in the region and to create the foundation for the development of a supply chain to support this new industry as well as existing business in the Shipbuilding Industry, i.e., General Dynamics Electric Boat Submarines and the U.S. Coast Guard Research and Development headquarters currently based in New London, Connecticut. The improvements to the Connecticut State Pier together with international cargo shipping, maritime trade, and the offshore wind industry will create new and emerging opportunities for international trade and foreign direct investment which has been encouraged by the U.S. Department of Commerce over the last several years. In addition to the FTZ advantages, qualified businesses may be eligible for several Enterprise Zone benefits. Highway access to Interstate-95 is within minutes, and rail facilities within the magnet site area provides direct access to both the U.S. and Canadian rail networks. There are also traditional and high-speed ferry services located within and adjacent to the magnet site that provide maritime routes to New York/New Jersey, Long Island, Martha's Vineyard, Block Island and Fisher's Island. The Grantee for Zone #208 is the New London Foreign Trade Zone Commission and can be contacted at the following:

New London Foreign-Zone Commission
C/o: Tom Bombria, Community and Economic Development Project Coordinator
Office of Development and Planning
181 State Street
New London, CT 06320
Telephone: (860) 437-6346
Email: tbombria@newlondonct.org

SECTION I GRANTEE AND FTZ OPERATOR POLICIES

A. APPOINTMENT OF OPERATOR

Any Operator who desires to operate in the New London FTZ #208 or any Operator who desires to operate a site within the New London FTZ or any subzone of FTZ #208 must be appointed by the New London Foreign Trade Zone Commission (the Grantee). All Operators must enter into an Operating Agreement with the Grantee for a specific operating term, said term to be a minimum of ten years and subject to other terms and conditions of the operating agreement. All Operators act as an independent contractor and are solely responsible for all obligations and liabilities that it incurs arising out of the operation of the zone.

B. REPRESENTATIONS AND WARRANTIES OF OPERATOR

All Operators must be filed with and on record as being in good standing with the Connecticut Secretary of the State. All Operators must submit proof that they are financially solvent and carry sufficient insurance coverage for risks incurred by the Operator and Grantee arising out of the Operator's FTZ operations.

C. EQUAL OPPORTUNITY PROVISIONS

All Operators are required to abide by the laws for ensuring that employees and applicants for employment are not discriminated against because of their race, color, religion, sex, national origin, age, marital status, ancestry, mental retardation or physical disability, including but not limited to blindness, unless it is shown by the Operator that such disability prevents performance of the work involved. Additionally, it is encouraged that the Operator will make a good faith effort to employ minority business enterprises as subcontractors and suppliers of materials when applicable.

D. FAIR AND EQUITABLE FEES

Any Operator of alternative site framework Zone #208 or any site within the Zone offering public services shall ensure that all rates and charges for all services or privileges shall be fair and reasonable, and the Operator shall afford to all who may apply for the use of the Zone and its facilities and appurtenances uniform treatment under like condition, subject to all treaties or commercial conventions as are now in force or may hereafter be made from time to time by the United States with foreign governments

Copies of this information must be on file with the Foreign Trades Zone Board, Washington D.C., and available at the office of said Operator, as well as at the office of the Grantee, the New London Foreign Trade Zone Commission.

SECTION II GENERAL RULES, REGULATIONS AND STANDARDS OF OPERATION

A. COMPLIANCE WITH APPLICABLE LAWS

All Operators must agree to comply with all Federal and State laws and Municipal ordinances and all rules and regulations applicable to the activities conducted within the zone.

B. NOTIFICATION OF GRANTEE OF ANY CLAIMS

Operators are required to notify the Grantee of all claims, investigations, litigation, arbitration and other proceedings relating to their operation of the zone.

C. FTZ OPERATIONS MANUAL

All Operators shall establish standards of FTZ operations and management described in an Operations Manual, which conforms to the requirements of the US Customs and FTZ Board, and to require conformance to those requirements, by all persons, firms and corporations admitted by the Operator to Zone #208. Included with the manual shall be a schedule describing all rates and charges collected by each Operator or any other party for access to a zone site, including, for example warehousing. A copy of this manual and all subsequent changes must be provided to the Grantee.

D. BOOKS AND RECORDS; REPORTS

Operators are responsible to prepare and deliver to the Grantee all reports required to be filed by the Grantee and Operator with the FTZ Board and all other reports relating to FTZ operations that are required to be filed with Federal, State and Municipal governments.

E. RETAINER OF CONSULTANT

For a period of one year Operators will be required to retain the services of an organization which is licensed by the U. S. Customs Service and who is experienced in the operation of a United States foreign trade zone for the purpose of advising and assisting the Operator and ensuring that its FTZ operations are in compliance with all applicable Federal laws.

F. RIGHT OF ENTRY

Representatives of the Grantee and all Federal, State and Municipal governments and agencies shall have the right to enter the Operator's specific FTZ site at any time during regular business hours for the purpose of ensuring that it is being used and operated in accordance with all applicable laws, ordinances, rules and regulations.

G. MAINTENANCE OF SITE

All Operators are required, at its expense: (a) to maintain in good condition their FTZ site, including without limitation, all buildings, improvements, driveways, parking areas and sidewalks and security facilities; (b) remove all trash and waste in the site; (c) remove all snow and ice from all parking areas and sidewalks in the site; (d) provide all heat, electricity, plumbing and security for the site: and (e) maintain their site in accordance with all ordinances and codes of the City of New London or their respective municipality and all rules and regulations promulgated thereunder.

H. FEES, COSTS AND EXPENSES

Operators are required to pay all fees, costs and expenses incurred by it arising out of the operation of their site. This shall include all U.S. Customs Service duties and user fees attributable to their activities in the Zone. Operators are solely responsible for any duties, fees, liabilities, obligations, damages, penalties, claims, costs, charges, expenses, and the like imposed by Customs as a result of operator's zone activity or any other import activity for which they are responsible.

I. U.S. CUSTOMS SERVICE BOND

All Operators are required to carry a surety bond issued to the United States Customs Service in an amount recommended by Customs Area Port Director. In no case shall the amount be less than \$50,000. Such bond will be written in such a way as to cover and indemnify the Grantee as well.

J. INSURANCE

Operators are required to place, or cause to be placed, with an insurance company, and keep in effect during the life of their Agreement with the Grantee, insurance coverage in an amount sufficient to cover comprehensive liability risks arising from their FTZ operations. Said coverage shall name the Grantee as additional insured.

K. FINANCIAL REPORTS

At the end of each fiscal year all Operators must make available to the Grantee a financial report in a form specified in the Operating Agreement prepared by the certified public accountant of the Operator concerning the financial position of the operator as of the end of the fiscal year and the results of its operations for the prior twelve-month period.

SECTION III ADMINISTRATIVE FEES

All Operators are required to pay to the Grantee an annual fee covering reasonable expenses attributable to the Grantee's development, marketing and supervision of FTZ #208 operations and the activities of the Operators. The annual fee is set at seven thousand, five hundred dollars (\$7,500) for the first year, and five thousand dollars (\$5,000) every year thereafter.

This FTZ calculator will help your company determine the annual savings possible by using a Foreign-Trade Zone. Simply enter the appropriate information in the fields and click the calculate button at the bottom of the page to view the results.

Values	Example Business	Your Business	
Annual Value of Import	\$25,000,000	<input type="text"/>	What's This?
Annual Value of Domestic Merchandise	\$25,000,000	<input type="text"/>	What's This?
Average Inventory Turns Per Year	4	<input type="text"/>	What's This?
Average Duty Rates for Parts	10.0%	<input type="text"/>	What's This?
Average Duty Rates for Finished Products	7.5%	<input type="text"/>	What's This?
Percent Re-Exported	10.0%	<input type="text"/>	What's This?
Percent Scrapped	2.0%	<input type="text"/>	What's This?
Percent Sold to Military	0%	<input type="text"/>	What's This?
Interest Rate	8.0%	<input type="text"/>	What's This?
Average Entry Cost	\$100	<input type="text"/>	What's This?
Number of Entries Per Year	2,600	<input type="text"/>	What's This?

**Application for Subzone or Usage-Driven Designation (“Minor
Boundary Modification”) Under the Alternative Site Framework (ASF)**

Instruction Sheet

This collection of information contains Paperwork Reduction Act (PRA) requirements approved by the Office of Management and Budget (OMB). Notwithstanding any other provision of law, no person is required to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the PRA unless that collection of information displays a currently valid OMB control number. Public reporting burden for this collection of information is estimated to average 3.5 hours, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Persons wishing to comment on the burden estimate or any aspect of this collection of information, or offer suggestions for reducing this burden, should send their comments to the ITA Reports Clearance Officer, International Trade Administration, U.S. Department of Commerce, 14th and Constitution Avenue, NW, Washington, DC 20230.

No zone, subzone, zone expansion/reorganization/modification, or production authority may be approved unless a completed application/notification/request has been received (19 U.S.C. 81a-81u; 15 CFR Part 400). The Foreign-Trade Zones Board has no authority to finance zone projects. Its approval is in the form of a grant of authority (license) for operating a facility under foreign-trade zone procedures. The basic requirements for foreign-trade zone applications are found in the regulations of the Foreign-Trade Zones Board (15 CFR Part 400), including Sections 400.21 through 400.25. Application formats are available on the FTZ Board web site: <http://www.trade.gov/ftz>.

Corporations submitting applications must be qualified to apply under the laws of the state in which the zone is to be located. Applicants may submit drafts of their applications to the FTZ Staff, which can provide comments and technical assistance in interpreting the Board's regulations.

Applicants should note that conduct of their proposed activity under FTZ procedures would result in an additional, ongoing information-collection burden associated with the Annual Report from Foreign-Trade Zones (OMB Control No. 0625-0109).

FTZ Staff
March 2013

Foreign-Trade Zones Board
U.S. Department of Commerce
1401 Constitution Avenue, N.W., Room 21013
Washington, D.C. 20230
(202) 482-2862

Alternative Site Framework

**APPLICATION FOR SUBZONE OR USAGE-DRIVEN
DESIGNATION (“MINOR BOUNDARY MODIFICATION”)**

NOTE: This format is only for a Minor Boundary Modification (MBM) to propose a “Subzone” or “Usage-Driven” site(s) under the Alternative Site Framework (ASF).

INSTRUCTIONS

General: This format consists of a small number of questions to answer and, for ease of use, is provided as a MS Word document. The actual submitted request may take the form of a letter from the grantee requesting approval and answering each question listed below. Alternatively, the request may include a cover letter from the grantee identifying the specific Subzone/Usage-Driven site for which it is requesting approval and then a separate document answering the questions below. Leave each question in place (including its number) and provide your response directly below each question.

Subzone versus Usage-Driven Designation: Under the FTZ Board’s regulations (§400.24(c)), a grantee can request designation of a site(s) as a subzone that qualifies for usage-driven status, where warranted by the circumstances and so long as the subzone activity remains subject to the activation limit for the zone in question. As with usage-driven sites, subzone sites designated under this process will be subject to the standard three-year sunset provision.

Sites versus Parcels: A "site" is comprised of one or more generally contiguous parcels of land organized and functioning as an integrated unit, such as all or part of an industrial park or airport facility. If parcels do not meet that definition, they must be treated as separate sites.

Submitted Request Must Be Complete: Submitted MBM requests must be complete – with the sole allowable exception of any comments from U.S. Customs and Border Protection (CBP), if necessary. Incomplete submitted requests or documents submitted separately will be returned to the sender. The FTZ Staff cannot assemble complete requests from individual elements submitted separately.

Number of Copies: Please submit the original and one electronic copy of the complete request (Adobe PDF format preferred; you may use MS Word format if you are unable to submit PDF). The electronic copy must include a color map(s) and scans of all signed letters.

Timing: Under the FTZ Board’s regulations, the ordinary timeframe to process MBM requests is within 30 days of the FTZ Staff having received a complete request. Timing will depend on receipt of CBP’s comments on the request.

Alternative Site Framework

**APPLICATION FOR SUBZONE OR USAGE-DRIVEN
DESIGNATION (“MINOR BOUNDARY MODIFICATION”)**

QUESTIONS

1. Please mark the appropriate space below to indicate whether you are requesting “Subzone” or “Usage-Driven” designation for the proposed site(s):

_____ Subzone _____ Usage-Driven

2. List the address of the site(s), including the jurisdiction in which the site(s) falls (town, city, county).
3. Explain how the proposed site(s) is within the grantee’s approved ASF service area.
4. State the proposed acreage of the site(s).
5. Indicate the company for which the site(s) will be designated.
6. Provide a summary of the company’s planned activities.
7. Indicate the current zoning and the existing and planned buildings (including square footage) for the site(s). (Note: Sites (or areas within a site) with inappropriate zoning – such as agricultural, retail, or residential – are not eligible for FTZ status and should not be proposed in any MBM request.)
8. Confirm that FTZ designation or the use of FTZ procedures is not a requirement or a precondition for future activity or construction at the site(s).
9. List the owner(s). (If a site(s) is not owned by the grantee or the company planning to use the site(s) – as named in response to Question 5 above – then provide a "Right to Use" attachment with documentation demonstrating the right to use the site(s). Such evidence could be a signed letter from the proposed operator on its letterhead attesting to its right to use the property or a letter of concurrence from the owner of the proposed site(s).)

ATTACHMENTS

Attach the documents listed below (Items 10 and 11, plus Item 12 if applicable) directly behind the text of your request.

10. A clear and detailed site map showing existing and planned structures. The site boundaries must be outlined clearly **in red**. Note that if streets or similar landmarks are not legible on the site map, you will also need to provide a detailed street map with the proposed site's boundaries **in red**. Any map should be no larger than letter-sized (8 1/2" x 11") and clearly labeled, with legends provided for any markings.

11. Comments from U.S. Customs and Border Protection (CBP): The grantee generally should provide comments from CBP with the submitted request. Alternatively, the grantee may provide a copy of the request to CBP at the time the request is submitted to the FTZ Board, in which case the grantee should also communicate with CBP regarding the 20-day timeframe in the FTZ Board's regulations for CBP to provide comments to the FTZ Board.

12. If your state (such as TX, KY, AZ) has one or more taxes for which collections will be affected by the proposed FTZ designation of the new site(s), please attach all of the following:
 - A. An explanation of the specific local taxes that will be affected;
 - B. A stand-alone letter that:
 - Lists all of the affected parties;
 - Includes a statement below the list certifying that this is a complete list of all parties that would be affected by this particular request; and,
 - Is signed by an official of the grantee organization.
 - C. Correspondence from all of the affected parties (such as a local school board) indicating their concurrence (or non-objection) regarding the proposed FTZ designation.